



Presentation at FEMP meeting

24.November 2006



- **Sales 2005: SEK 63 billion (USD 8 bn)**
 - **39,000 employees in 130 countries**
- **Products with high R&D and added value**
 - **Global leader in selected areas**
- **Chairman of the Board: Clas Åke Hedström**
 - **President and CEO: Lars Pettersson**

Sandvik – Global leader

Three business areas

Sandvik Tooling

**Sandvik
Mining and Construction**

**Sandvik
Materials Technology**



Invoiced sales, SEK M	20,800	20,600	17,000
Employees	15,000	10,600	8,400

31 Dec. 2005
Sandvik Mining and Construction



Sandvik Tooling

Tools and tooling systems for metalworking

Solutions for productive metalworking using products in cemented carbide, high-speed steel, diamond, special ceramics



Sandvik Materials Technology

- High-technology special alloy materials and value-added products, developed in close co-operation with customers
- Tube, strip, wire, resistance materials and process systems



Sandvik Mining and Construction customer focus

Underground
Hard Rock Mining



Underground
Soft Rock Mining



Surface Mining



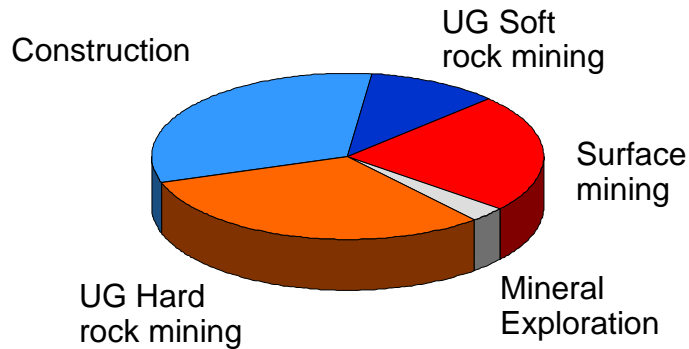
Construction



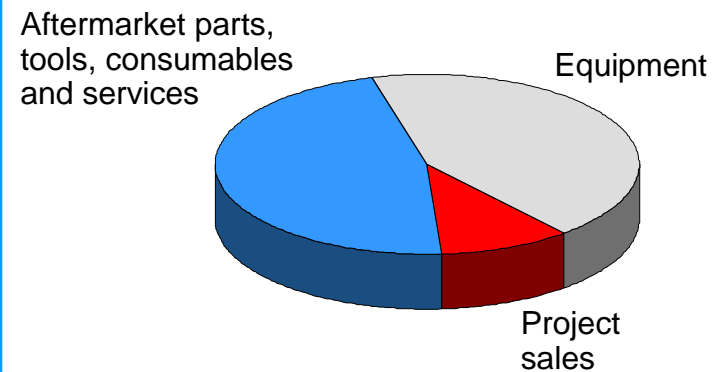
Mineral Exploration



Sales by customer industries



Sales by product type



Customer Expectations

